#### Cross-Unit, Longer Laterals, and More Sand Create Better Well Economics in North Louisiana

Joe Anderson with Nadel and Gussman

#### Our Company

Nadel and Gussman was formed in 1940 with an initial partnership between Isadore Nadel and his son-in-law, Herb Gussman. We are a fourth generation family-owned, independent oil and gas production and exploration company headquartered in Tulsa, Oklahoma.

Isadore Nadel came to Oklahoma in 1919 to open a grocery store and join his extended family. He began investing in shallow oil in the 1920s and 1930s. In 1935, Herb Gussman, Nadel's son-in-law, joined the company. Gussman would later go on to lead one of the largest oil producing companies in both Osage, Oklahoma and Kansas and make significant contributions to the modern oil industry and community in Tulsa, Oklahoma. Stephen Heyman and Jim Adelson joined the leadership team in 1965 and 1986, respectively, and still guide Nadel and Gussman today. Under their leadership, Nadel and Gussman grew aggressively into other basins in the United States.

Today, we are primarily focused on operated and non-operated opportunities that require horizontal drilling and completion technology in both conventional and unconventional plays. We have projects across the United States, including Oklahoma, Kansas, North Dakota, Texas, and Louisiana.



Isadore Nadel

Herb Gussman

#### Louisiana Operations

#### 2018 Gas Production Ranking by Operator Onshore Louisiana

1 INDIGO MINERALS LLC 933,291 340,651,101 1023   2 CHESAPEAKE OPERATING, L.L.C. 910,092 332,183,601 853   3 VINE OIL & GAS LP 835,748 305,048,183 362   4 COVEY PARK GAS LLC 572,994 209,142,727 258   5 RANGE LOUISIANA OPERATING, LLC 536,732 195,907,280 460   6 GEP HAYNESVILLE, LLC 442,371 161,465,415 373   7 COMSTOCK OIL & GASLA, LLC 424,956 155,109,044 344   8 QEP ENERGY COMPANY 341,630 124,695,071 474   9 EXCO OPERATING COMPANY, LP 318,753 116,344,979 519   10 AETHON ENERGY OPERATING LLC 296,154 108,096,104 1088   11 BHP BILLITON PETRO (TXLA OPERATING) CO. 261,365 95,398,067 440   12 NADEL AND GUSSMAN RUSTON, LLC 129,487 47,262,659 167   13 HILCORP ENERGY COMPANY 117,042 42,720,264 518   14 TANOS EXPLORATION II, LLC 113,419 41,397,853 702	Rank	Organization Name	MCFD	MCF Total	Producing Wells
2 CHESAPEAKE OPERATING, L.L.C. 910,092 332,183,601 853   3 VINE OIL & GAS LP 835,748 305,048,183 362   4 COVEY PARK GAS LLC 572,994 209,142,727 258   5 RANGE LOUISIANA OPERATING, LLC 536,732 195,907,280 460   6 GEP HAYNESVILLE, LLC 442,371 161,465,415 373   7 COMSTOCK OIL & GASLA, LLC 424,956 155,109,044 344   8 QEP ENERGY COMPANY 341,630 124,695,071 474   9 EXCO OPERATING COMPANY, LP 318,753 116,344,979 519   10 AETHON ENERGY OPERATING LLC 296,154 108,096,104 1088   11 BHP BILLITON PETRO (TXLA OPERATING) CO. 261,365 95,398,067 440   12 NADEL AND GUSSMAN RUSTON, LLC 129,487 47,262,659 167   13 HILCORP ENERGY COMPANY 117,042 42,720,264 518   14 TANOS EXPLORATION II, LLC 113,419 41,397,853 702   15 BHP BILLITON PETRO (WSF OPERATING), INC. 89,032 32,496,831	1	INDIGO MINERALS LLC	933,291	340,651,101	1023
3 VINE OIL & GAS LP 835,748 305,048,183 362   4 COVEY PARK GAS LLC 572,994 209,142,727 258   5 RANGE LOUISIANA OPERATING, LLC 536,732 195,907,280 460   6 GEP HAYNESVILLE, LLC 442,371 161,465,415 373   7 COMSTOCK OIL & GASLA, LLC 424,956 155,109,044 344   8 QEP ENERGY COMPANY 341,630 124,695,071 474   9 EXCO OPERATING COMPANY, LP 318,753 116,344,979 519   10 AETHON ENERGY OPERATING LLC 296,154 108,096,104 1088   11 BHP BILLITON PETRO (TXLA OPERATING) CO. 261,365 95,398,067 440   12 NADEL AND GUSSMAN RUSTON, LLC 129,487 47,262,659 167   13 HILCORP ENERGY COMPANY 117,042 42,720,264 518   14 TANOS EXPLORATION II, LLC 113,419 41,397,853 702   15 BHP BILLITON PETRO (WSF OPERATING), INC. 89,032 32,496,831 33   16 PETROQUEST ENERGY, L.L.C. 68,227 24,928,367 <	2	CHESAPEAKE OPERATING, L.L.C.	910,092	332,183,601	853
4COVEY PARK GAS LLC572,994209,142,7272585RANGE LOUISIANA OPERATING, LLC536,732195,907,2804606GEP HAYNESVILLE, LLC442,371161,465,4153737COMSTOCK OIL & GASLA, LLC424,956155,109,0443448QEP ENERGY COMPANY341,630124,695,0714749EXCO OPERATING COMPANY, LP318,753116,344,97951910AETHON ENERGY OPERATING LLC296,154108,096,104108811BHP BILLITON PETRO (TXLA OPERATING) CO.261,36595,398,06744012NADEL AND GUSSMAN RUSTON, LLC129,48747,262,65916713HILCORP ENERGY COMPANY117,04242,720,26451814TANOS EXPLORATION II, LLC113,41941,397,85370215BHP BILLITON PETRO (WSF OPERATING), INC.89,03232,496,8313316PETROQUEST ENERGY, L.L.C.68,02224,827,8757418GOODRICH PETROLEUM COMPANY67,35824,585,6523619TEXAS PETROLEUM INVESTMENT COMPANY59,09921,571,30071020XTO ENERGY INC.56,31820,556,182820	3	VINE OIL & GAS LP	835,748	305,048,183	362
5   RANGE LOUISIANA OPERATING, LLC   536,732   195,907,280   460     6   GEP HAYNESVILLE, LLC   442,371   161,465,415   373     7   COMSTOCK OIL & GASLA, LLC   424,956   155,109,044   344     8   QEP ENERGY COMPANY   341,630   124,695,071   474     9   EXCO OPERATING COMPANY, LP   318,753   116,344,979   519     10   AETHON ENERGY OPERATING LLC   296,154   108,096,104   1088     11   BHP BILLITON PETRO (TXLA OPERATING) CO.   261,365   95,398,067   440     12   NADEL AND GUSSMAN RUSTON, LLC   129,487   47,262,659   167     13   HILCORP ENERGY COMPANY   117,042   42,720,264   518     14   TANOS EXPLORATION II, LLC   113,419   41,397,853   702     15   BHP BILLITON PETRO (WSF OPERATING), INC.   89,032   32,496,831   33     16   PETROQUEST ENERGY, L.L.C.   68,022   24,827,875   74     18   GOODRICH PETROLEUM COMPANY   67,358   24,585,652   36	4	COVEY PARK GAS LLC	572,994	209,142,727	258
6GEP HAYNESVILLE, LLC442,371161,465,4153737COMSTOCK OIL & GASLA, LLC424,956155,109,0443448QEP ENERGY COMPANY341,630124,695,0714749EXCO OPERATING COMPANY, LP318,753116,344,97951910AETHON ENERGY OPERATING LLC296,154108,096,104108811BHP BILLITON PETRO (TXLA OPERATING) CO.261,36595,398,06744012NADEL AND GUSSMAN RUSTON, LLC129,48747,262,65916713HILCORP ENERGY COMPANY117,04242,720,26451814TANOS EXPLORATION II, LLC113,41941,397,85370215BHP BILLITON PETRO (WSF OPERATING), INC.89,03232,496,8313316PETROQUEST ENERGY, L.L.C.68,29724,928,3671617BHP BILLITON PETRO (KCS RESOURCES), LLC68,02224,827,8757418GOODRICH PETROLEUM COMPANY67,35824,585,6523619TEXAS PETROLEUM INVESTMENT COMPANY59,09921,571,30071020XTO ENERGY INC.56,31820,556,182820	5	RANGE LOUISIANA OPERATING, LLC	536,732	195,907,280	460
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8   QEP ENERGY COMPANY   341,630   124,695,071   474     9   EXCO OPERATING COMPANY, LP   318,753   116,344,979   519     10   AETHON ENERGY OPERATING LLC   296,154   108,096,104   1088     11   BHP BILLITON PETRO (TXLA OPERATING) CO.   261,365   95,398,067   440     12   NADEL AND GUSSMAN RUSTON, LLC   129,487   47,262,659   167     13   HILCORP ENERGY COMPANY   117,042   42,720,264   518     14   TANOS EXPLORATION II, LLC   113,419   41,397,853   702     15   BHP BILLITON PETRO (WSF OPERATING), INC.   89,032   32,496,831   33     16   PETROQUEST ENERGY, L.L.C.   68,297   24,928,367   16     17   BHP BILLITON PETRO (KCS RESOURCES), LLC   68,022   24,827,875   74     18   GOODRICH PETROLEUM COMPANY   67,358   24,585,652   36     19   TEXAS PETROLEUM INVESTMENT COMPANY   59,099   21,571,300   710     20   XTO ENERGY INC.   56,318   20,556,182   820	7	COMSTOCK OIL & GASLA, LLC	424,956	155,109,044	344
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	20	XTO ENERGY INC.	56,318	20,556,182	820

#### Why Cross Units?

- Longer, more economic laterals.
- Fewer surface locations.
- Stimulation and production of normally stranded reserves in the 660' of unit line offset cushion—330' for each unit.



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- Fewer surface locations.
- Stimulation and production of normally stranded reserves in the 660' of unit line offset cushion—330' for each unit.
- Capture of stranded of reserves in thin fault blocks.
- No casing point election
- Optimum spacing



## **Cross Unit Proposal Criteria**

- Agreement of over 50% of each unit.
- Reservoir Classification
  - Shales and Tight gas sands
- Pre-App Conference
- Hearing Application
  - Must have 500' minimum perforated wellbore in initial unit well.
- Hearing
- Order
- Working Interest proportionally determined by the number of feet of perforations in each unit.
- Working Interest being in the heel or toe is critical.



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## Surface Use

- 5-6 acres
- Location size driven by frac jobs and ability to frac 24/7
- Wells hooked up to production before frac job commences. Gas emissions and ability to sell gas with no flaring
- +/- 350 truckloads of sand per mile of lateral
- Water availability +/- 400,000 Bbls per mile of lateral
- Example: 20 acre pond drops +/- 2.5 feet per mile of lateral



# Drilling

- Issues with Longer Laterals
  - Temperature +/- 300°F
  - Increasing stand pipe pressure and torque
  - Harder to slide to stay in zone
  - More operational risk the further you go.



## **Completion Strategy**

#### Haynesville Completion Evolution



February 2019

PETROLEUM CORPORATION Management Presentation

#### **Production and Economics**



#### **Production and Economics**



#### **Production and Economics**

Lateral Length	AFE \$MM	PV10 \$MM	PV10 per Section \$MM	CAPEX per Section \$MM
4600	8.5	4.875	14.6	51.0
7500	10.9	10.198	30.6	43.6
10000	13.1	14.376	43.1	39.3

- Developing a section with 7500' laterals rather than 4600' laterals reduces CAPEX per section by 14.5% and produces a **116% increase in PV10**.
- Developing a section with 10,000' laterals rather than 4600' laterals reduces CAPEX per section by 22.9% and produces a **204% increase in PV10**.